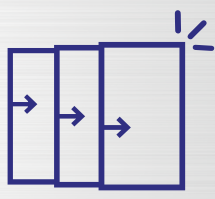


Customer Success Story



"It was great to receive such a high level of service from the primary representatives like the actual owner himself."

"When given a choice, I will choose to work with Summit again."

*Rob Hunter
Owner*

Good Enough Homes

Rob Hunter is the owner of Good Enough Homes. He is a single-build contractor, meaning he works on only one home at a time, providing his full attention and customization. Working with other companies on each client's requirements for the new home needs to be efficient, as not to delay the overall completion date.

Rob's client for a recent home build wanted to have an automated door system installed. The manufacturer of the door that the client chose instructed Rob to contact Summit Automation to install the automated system. Choosing a certified door automation manufacturer (like Summit) helps ensure the process goes smoothly, as well as begins a working relationship for providing and maintaining the product's warranty. Rob contacted Summit Automation and the rest was smooth sailing. "Since my very first call to Summit, I was provided great service, and it continued right through the entire project," he shared.

The door had to be partially installed when the sheet rock went up, then finished towards the completion of the home. Rob interacted with Summit during each phase of the installation and found the company to be very responsive. Rob says, "It was great to receive such a high level of

service from the primary representatives like the actual owner himself."

A Summit representative personally visited Rob's build site to finalize the installation, and then tested the door's functionality to be sure it performed as expected. "All of our questions were addressed," Rob shared, "and we were thoroughly trained on the system's features."

Door manufacturers provide recommendations of which automation companies they prefer for the installation of their products, and Rob primarily chooses the company that is suggested. While he does not currently receive many requests for automating doors and windows, he believes the demand is increasing steadily. Rob acknowledged, "When given a choice, I will choose to work with Summit again."

Rob strives to provide the highest quality of customized dream homes, and feels he can only do so with cooperation from subcontractors and the support of installation professionals. What Rob likes most about working with Summit Automation is the communication and personalized accessibility that they provide.