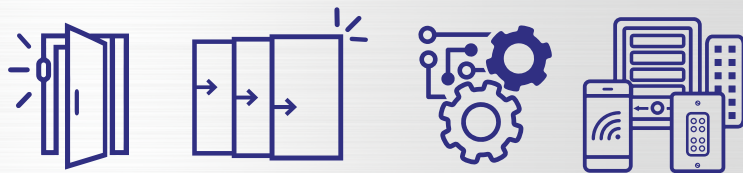


Customer Success Story



Background and Challenge

Scot Sobieski has been a carpenter and door installer for many years. Over time, customers started asking for automation. He found a manufacturer to work with, but became frustrated:

"I was sick and tired of working with the other company because they had too many problems in manufacturing, quality, and communication. Before Summit, I could not hit a home run without problems with product, communications, and support."

Our Solution

Scot knew he needed to find a good solution that worked well every time.

Because Scot was frustrated with the other manufacturer, he asked a colleague (who is also an installer) what company he preferred to work with for automation. Without hesitation Scot's colleague said he only works with Summit Automation and recommended them all heartedly.

Outcome

Scot is now working exclusively with Summit Automation for all his window and door automation solutions. Here is what he had to say:

"Summit Automation is great at communication and support. The phone is always answered by an actual human being."

"There are always innovations to their products to adapt to the changing world."

"I am happy with everything regarding Summit! Being an MMR for door and window automation is a new stage in my professional development, and I am very happy to have Summit Automation by my side."

Scot Sobieski

